

March 6, 2012

George

Sorry for the delay in returning this. Kathie and I have been traveling and enjoying retirement. I wanted to take just a moment to thank you again for your services. Your professional approach to addressing our issues helped to make the whole process easier. Deciding what to do for the future is a tough thing for a family to do but you and your team made the process much easier. We are both comfortable with what has been completed but more so with the way it was done.

You can trust that we will provide your name as the contact point for everyone that we meet that has a similar need for estate planning.

Feel free to use this and the enclosed information for current and potential clients.

Best regards and thank you again,

A handwritten signature in cursive script that reads "Bob Yancey". The signature is written in dark ink and features a large, sweeping flourish at the end of the name.